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13th May 97

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Dear All

Thank you for all those who turned up at our dealer event last week, it proved to be a very valuable day.

Now I have more feedback on your POS requirements, please could you take time to complete and return the attached. Once I have your input, I can produce the POS quantities you require. These quantities will be used on all forthcoming promotions, so to guarantee your supply, please return via fax asap.

As an update and as a direct result from our event, the following are being looked into at the moment:

- Demonstration CD for in-store use
- Business bundle for inclusion into 'Fab Four' promotion
- Workshop for training & setup of a UNIX sever for use with an Ethernet NC
- In store dealer events

Further details will follow when they are confirmed.

In addition, once a PR and advertising schedule are finalised, a copy will be forwarded, so you can also plan your own marketing efforts.

Regards

Kerri