# Join the Learning Curve

Acorn's Autumn Promotional Campaign

Acorn is planning an extensive autumn advertising campaign to promote the Learning Curve – the complete family computing solution. 40 million people will be reached by the campaign.

The benefits of owning a Learning Curve system at home are impressive:

- EDUCATIONAL—Acorn computers are used in 85% of schools – give children a headstart in the home
- BUSINESS–Excellent PC software compatibility
- CREATIVITY—Word processing, painting, drawing and DTP
- ENTERTAINMENT–Music and games



# THE ADVERTISING CAMPAIGN Television



Granada

V

Yorkshire

TVS

V

### **National Press**



Daily Mail

 $\square$ 

Daily Telegraph

 $\overline{\checkmark}$ 

Times

Guardian Sunday Times

Mail on Sunday

News of the World

Each media title has been chosen on the basis of a proven success record for Acorn customers. They will generate many thousands of quality sales leads.



# Particioation

### THE SUPPORT PACKAGE

Generating leads and creating awareness is only half the task. We want to work with professional dealers who will capture interest and close sales. For participating dealers we will provide the following:

### Leads in your area

- Provided as address labels for easy mailing
- Telephone call sheets to track follow up campaign

### **Dealer directory**

 Your address listed next to one of Acorn's national adverts



## **Local advertising support**

Camera ready adverts for your local campaign





### **Point of Sale**

- Monitor crown
- Keyboard displays
- Posters
- Rolling demos
- In-store videos
- Window stickers



### **Home & School**

 Assistance with sales events for parents in your local schools

### **HOW TO PARTICIPATE**

Acorn is seeking your commitment to our substantial promotional campaign. Complete the participation form to ensure that you maximise this exciting opportunity.

ACORN and the ACORN logo are trademarks of Acorn Computers Limited.

All other trademarks acknowledged.

 $\ ^{\odot}$  Acorn Computers Limited 1991. All rights reserved.

FIRST EDITION SEPTEMBER1991 APP406

Every effort has been made to ensure that the information in this leaflet is true and correct at the time of going to press. However, the products described in this leaflet are subject to continuous development and improvement and Acorn Computers Limited cannot accept liability for any loss or damage arising from the use of any information or particulars in this leaflet.

Acorn Computers Limited Fulbourn Road, Cherry Hinton Cambridge CB1 4JN England Telephone (0223) 245200 Telex 817875 ACORN G Fax (0223) 210685